



## **LRAP is looking for a Business Analyst / Senior Business Analyst**

Are you a talented professional that loves numbers? Do they speak to you? We are looking for a smart, entrepreneurial, forward-thinking problem solver with drive and integrity to help us fulfill our mission of helping students and colleges. We need someone who loves numbers, is dependable, a quick-learner, has a can-do attitude and can thrive in a start-up environment. At LRAP Association, you'll join a team of high performers looking to make a difference in the lives of college-bound students.

As we grow, we need more analytic brainpower. The Business Analyst / Senior Business Analyst is responsible for developing solutions to business problems and assisting the sales efforts by defining, analyzing and documenting business requirements. In addition, the Business Analyst / Senior Business Analyst will help determine the scope of a project by outlining the most efficient and effective reporting means to accomplish the outlined goals. This position will report to the Associate VP of Strategy & Analytics and be based in our Lisle, Illinois office.

**Why join LRAP?** We're an early-stage, high growth company in a large market changing the way student financial aid is done at the undergrad level. The company was founded by a former McKinsey consultant who made use of a similar program while at Yale Law School – now bringing this concept to market for traditional colleges.

**What we're doing:** LRAP Association provides our unique, innovative Loan Repayment Assistance Program to colleges and universities across the country. The promise we make to students is, "If your income is low after graduation, we will help repay your loans". We help students enroll in the college of their choice with the peace of mind to know that if their income after graduation is low, we'll help them with their student loan payments. We are a true representation of a private company serving the public good. Noble, isn't it?

### **Responsibilities:**

- Strengthening our core business processes by improving how we track and analyze information, by creating and improving our databases and other tools.
- Assist in the build out of our management reporting platform and analysis.
- Design and develop improved client-facing reporting and analysis.
- Managing all aspects of pricing/underwriting. Developing pricing for new clients.
- Collecting, analyzing, maintaining, and reporting statistical institutional data and information. Assuring the integrity and preservation of key data.

- Conducting analysis focusing on student enrollment, retention, admissions, financial aid and other topics relating to our program. Interpreting the results and providing insightful written summaries and reports of your analyses.
- Maintaining selected databases and document libraries. Implementing regular updates and ensuring data quality and completeness.
- Other duties for the CEO or Senior Management team from time to time.

## **Requirements**

- 3-5 years in an analytic/finance/data-related role.
- 1+ years working with SQL. Able to write your own SQL queries. Experience working with and manipulating large data sets.
- Highly skilled with Microsoft Excel. Financial analysis and modeling a plus.
- Demonstrated ability to effectively communicate to business and technical stakeholders within the organization.
- A track record of taking an idea from fruition to completion.
- A strong customer service attitude (both internal and external).
- Experience with VBA a plus.
- BA/BS degree required. Additional education and/or certifications is a plus.

Salary plus bonus commensurate with experience. We offer an excellent benefits package including medical and retirement. Send resume and a brief cover letter to [HR@LRAP.org](mailto:HR@LRAP.org).

## **About LRAP**

LRAP Association provides a powerful response to every student and family who questions whether college is worth it. LRAP helps colleges assure students of their freedom to follow their highest ambitions after graduation. If a student graduates to a modest income, LRAP helps them repay their educational loans. With LRAP, colleges can confidently articulate their value and more successfully reach recruitment, retention and revenue goals. LRAP is a private company, serving the public good.